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Sanitary Paper Products & Bag Wholesaling in the US - Industry Risk Rating Report

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Report Summary

INDUSTRY RISK RATINGS REPORT

This is the replacement for April 2009 edition of Sanitary Paper Products & Bag Wholesaling in the US Industry Risk Ratings Report.

Industry Risk Ratings Synopsis

This Industry Risk Ratings report evaluates the inherent risks associated with the Sanitary Paper Products & Bag Wholesaling in the US industry. Industry Risk is assumed to be 'the difficulty, or otherwise, of the business operating environment'.

The report looks at the operational risk associated with this industry. Three types of risk are recognized in our analysis. These are: risk arising from within the industry itself (structural risk), risks arising from the expected future performance of the industry (growth risk) and risk arising from forces external to the industry (external sensitivity risk).

This approach is new in that it analyses non-financial information surrounding each industry. Industries are scored on a 9-point scale, where 1 represents the lowest risk and 9 the highest. The Industry Risk score measures expected Industry Risk over the coming 12-18 months.

Industry DefinitionWholesalers in this industry purchase a range of paper and plastic products from manufacturers and distribute them to retail stores, manufacturers, food service outlets, agricultural producers, and other industries. Industry products are wide ranging and typically include sanitary and tissue products, disposable cutlery and food trays, molded pulp goods, paper party goods and accessories, plastic bags, paper bags and sacks, cardboard packaging, and other products. Some large customers may have significant purchasing power to bypass the wholesaler and purchase directly from the manufacturer.

Report Contents

Risk Overview

The Risk Overview chapter includes sections on Industry Definition and Activities, Industry Risk Score and Risk Rating Analysis. The Industry Definition and Activities section provides a detailed definition of the activities carried out by operators in this industry as

defined in NAICS. A list of the primary activities of the industry is also included. The Industry Risk Score section provides the Overall Industry Risk Score as well as the Risk Scores for each of the three types of risk covered that combine to form the Overall Industry Risk Score. These three types of risk are Structural Risk, Growth Risk and External Sensitivity Risk. The Risk Rating Analysis section discusses the underlying factors contributing to the Overall Industry Risk Score.

Structural Risk

The Structural Risk chapter looks at risk arising from within the industry itself and provides a detailed discussion of the industry's level of exposure to seven key indicators. These key indicators are Barriers to Entry, Competition, Industry Exports, Industry Imports, Level of Assistance, Life Cycle Stage and Volatility of Industry. The Overall Structural Risk Score is a weighted aggregation of these seven key indicators. Each of the key indicators is discussed in detail in this section.

Growth Risk

The Growth Risk chapter looks at risks arising from the expected future performance of the industry. The Overall Growth Risk Score is determined by amalgamating the scores for Recent Industry Growth and Forecast Industry Growth. Detailed analysis is provided discussing the reasons for the growth scores of both.

Sensitivity Risk

The Sensitivity Risk chapter looks at risks arising from forces (sensitivities) external to the industry. The Overall External Sensitivity Risk Score is determined by identifying the most significant (up to 6) external factors and weighting them to represent how significant each sensitivity is to the performance of the industry. Examples of External Sensitivities are Exchange Rates, Interest Rates, Commodity Prices and Government Regulations. There is also a detailed analysis of the affect each of the sensitivities has on the industry, including charts and data tables where appropriate.

Industry Risk and Industry Risk Scoring Methodology

This chapter provides an overview of how IBISWorld defines Industry Risk and discusses the methodology used to arrive at an Industry Risk Score. There is also a table that provides a definition of the seven levels of Industry Risk.

42213 - Sanitary Paper Products & Bag Wholesaling in the US
44511 - Supermarkets & Grocery Stores in the US
44512 - Convenience Stores in the US
45291 - Big Box Retail Stores in the US
56191 - Packaging & Labeling Services in the US

Table of Content

RISK OVERVIEW Industry Definition & Activities Industry Risk Score Risk Rating Analysis

STRUCTURAL RISKBarriers to EntryBasis of CompetitionDomestic and International MarketsIndustry AssistanceLife CycleIndustry Volatility

GROWTH RISKRecent Growth AnalysisForecast Growth Analysis

SENSITIVITY RISKUnemployment Level - NationalDomestic Price - Sanitary Paper ProductsDownstream Demand - Food, Beverage and Tobacco mfgDownstream Demand - Supermarkets & Grocery Stores in the USDownstream Demand - Big Box Retail Stores in the US

INDUSTRY RISK AND INDUSTRY RISK SCORING METHODOLOGYWhat is Industry Risk'The Industry Risk Scoring MethodologyRisk Rating Score Definition

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